

Win Tech が選ばれる理由

1. 塩素フリー切削油の商品開発への注力

NC自動旋盤用の塩素フリー切削油の商品開発には特に力を入れており、油剤に加える添加剤のノウハウでものづくりの現場の生産性の向上に役立ちます。

2. 水溶性切削油のエキスパート

水溶性切削油を販売しており、現場で起こる様々な問題を解決していきます。

3. 洗浄剤に関する豊富な品揃え

洗浄剤は炭化水素系洗浄剤を各種ご用意し、洗浄機・乾燥機を含めて、トータルなご提案ができます。

4. 現場の課題を幅広くフォロー

現場での課題、たとえば生産性の向上、不良率の低減、工具寿命の延長、消防法対応、発煙・ミスト腐敗等の工場内の作業環境の改善、納入後の定期的なフォロー、お仕事の斡旋や周辺業務、お困りごとのサポートと、できることは何でも対応させていただきます。

5. 油剤関連の業務をトータルサポート

油剤の選定からオーダーメイド油剤の開発、その後の定期的なフォロー、自社便及びメーカー配送の組み合わせによるジャストインタイムの納品等、全てサポートいたします。

6. 海外への企業進出も対応

ASEAN地区(タイ・ベトナム)エリア開拓の観点から、Wintech-oil(Thailand)Co.,Ltd.をタイ・バンコクのラッカバン工業団地に設立いたしました。これにより、日本のタイ進出企業様にも対応が可能となりました。

お問合せから、ご訪問まで

ご訪問

現在の状況を把握し
問題解決のご提案を
させていただきます！

油剤の選定

最適な油剤を選定し
ます。対応できない場
合は、オーダーメイド
対応可能です！

トライ

選定された油剤で
現場にて使用してい
たき、現使用油剤との
比較を行います。

本採用

トライした油剤が問題
点をクリア、又は改善
方向の結果が出れば
本採用！

その後

定期的な訪問サービス
や情報提供を
お約束いたします。

Win Tech

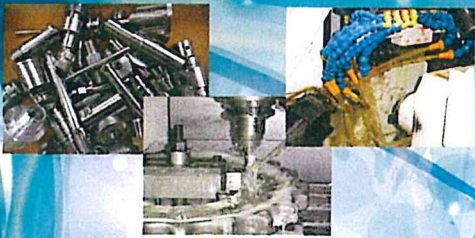
<http://www.wintech-oil.co.jp/>

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Reasons for choosing Win Tech

1. Our focus on product development of chlorine-free cutting fluids

We are particularly focused on developing crystal-free cutting fluids for the NC automatic lathe. We offer help to improve the productivity of manufacturing sites through our knowledge of oil additives.

2. We are experts on water-soluble cutting fluids

We are selling water-soluble cutting fluids that will solve various problems occurring on site.

3. We have an extensive range of detergents

We have a variety of hydrocarbon cleaning agents in stock and can offer comprehensive suggestions on various topics including how to clean both machines and driers.

4. A comprehensive on site after care service on all issues is offered

We respond to your demands wherever possible by supporting you on issues at the site, such as the improvement of productivity, the reduction of defect rate, the prolongation of tool life, compliance with the fire service act, improving the working environment inside your factory by containing fuming, misting or decomposition and offer the provision of a regular follow-up service after delivery. We also may work on your behalf, conducting peripheral business and acting as your intermediary in finding project proposals.

5. Total support for oil agent related work

We offer comprehensive support from the selection of oil agents to the development of a custom-made oil agent, as well as a regular follow-up service, in addition to a combination of in-house and manufacturer delivery services to allow a "just-in-time" delivery to you.

6. We also support companies venturing into overseas businesses

We have established our subsidiary Win Tech-oil (Thailand) Co., Ltd in the Lat Krabang Industrial Park, Bangkok, Thailand, from the perspective of our market development in the ASEAN Region (Thailand and Vietnam), allowing Japanese customers entering into the market in Thailand to use our services.

Your Inquiries and Our Visits

Our Visit to Your Company

We will take note of your current situation and propose a solution to your issue.

Selection of Oil Agents

We will select for you the most appropriate oil agent. If our products do not comply with your needs, we may arrange a custom-made oil agent to fulfill your demands.

Trial

You may try the selected oil agent on site and compare it with the current used oil.

Regular Adoption

If the tried oil agent solves your problem, or if the results are successful in the direction of improvement, the agent can be adopted for regular use.

Aftercare

We offer a regular visitation service and promise to provide available information.